

Paris, March 4th, 2010

Press release

goetzpartners advised GFI Informatique on the sale of its German subsidiary, GFI Informatik, to Vision IT Group

GFI Informatique sold its German subsidiary (GFI Informatik) to Vision IT Group. GFI Informatik provides IT Consulting and Systems Integration services to large corporations, public bodies and local authorities. The company recorded sales of EUR 22 million in 2009.

goetzpartners acted as exclusive financial advisor to GFI Informatique in this transaction.

This divestiture is GFI Informatique's first step towards refocusing on key geographical markets in application of its strategic plan in place since July 2009.

"This transaction with Vision IT Group will ensure the durability and development of GFI Informatik in Germany", explained Vincent Rouaix, CEO of GFI.

"Several European strategic players and specialised German investors showed their interest for GFI Informatik during the competitive sales process that we launched at the end of 2009. Besides its competitive offer, Vision IT distinguished itself from other potential buyers due to its complementary geographical location and its culture very similar to that of GFI Informatik. This transaction illustrates our capacity to identify the best partners for our clients thanks to our sectorial expertise – in this case IT services – and our international footprint, notably our Franco-German execution capability", indicated Hugues Archambault, Executive Director at goetzpartners Corporate Finance.

About GFI Informatique (www.gfi.fr)

GFI Informatique is France's 8th largest IT services company with 2009 revenues of EUR 726 million. The Group's 9,800 strong workforce is present in France, Spain, Portugal, Italy, Belgium, Luxembourg, Switzerland, Canada and Morocco.

About goetzpartners (www.goetzpartners.com)

goetzpartners is one of the leading independent advisory firms in Europe, offering M&A (mergers & acquisitions) and management consulting services under one roof. The group stands for an innovative consulting approach and tailor-made solutions that are successfully implemented together with their clients. goetzpartners has offices in Munich, Düsseldorf, Frankfurt, Zurich, London, Paris, Madrid, Moscow and Prague as well as co-operations in New York, San Francisco, Los Angeles, Bangalore, Mumbai, and Budapest. goetzpartners CORPORATE FINANCE is focused on M&A. goetzpartners MANAGEMENT CONSULTANTS specializes in the fields of strategy, organization, operational excellence, sales and marketing, restructuring and strategic due diligence.

Please contact for further information

Hugues Archambault
Executive Director
goetzpartners Corporate Finance France
Tel: + 33 (0)1 70 72 55 04
Email: archambault@goetzpartners.com