

PRESS RELEASE

goetzpartners advised Halder in its sale of the leading rapid prototype specialist ACTech

Freiberg/Munich, March 26, 2012. Halder, the Frankfurt-based investor in buy-outs of German SMEs, has signed a definitive agreement to sell its majority shareholding in ACTech Holding GmbH, Freiberg/Saxonia, to PREMIUM Equity Partners and Cornerstone Capital. The transaction is subject to approval of anti-trust authorities. goetzpartners was the exclusive M&A advisor to Halder.

Halder acquired ACTech in 2007 from a group of investors backing the company since its inception in 1995. Management held 20% of the firm's capital. ACTech is the leading service provider for prototype metal castings – parts and components used in R&D projects of e.g. the automotive industry. In recent years, the company has broadened its market presence from Western Europe and the US to India.

In producing component prototypes, ACTech uses a high-tech process involving a laser system to build moulds from epoxy-covered sand particles. This technology saves up to 80% of the time taken by traditional form building methods. With a deepened supply chain involving innovative form building, an in-house foundry and broadened mechanical finishing, ACTech offers a comprehensive service targeted to accelerate industrial R&D: Its rapid prototyping approach provides clients fast with ready-to-mount and ready-to-test components made from materials used in subsequent mass production as a single piece or in small batches.

Since the last recession ended, the automotive industry has restarted R&D activities related to turbo charging as well as hybrid and electric drives. This has resulted in a strong business recovery for ACTech: Order intake for 2011 was 20% higher than planned and the company has achieved sales revenues of € 33 million (€ 22.5 million in 2010). Staff has increased to 373 in 2011 from 313 the year before.

The parties have agreed not to disclose the value of the transaction.

About Halder

Halder is part of GIMV, a listed European private equity and venture capital group. GIMV focuses on buyouts, growth capital, venture capital and infrastructure investments. Halder has been active in Germany since 1991, focusing on MBOs in the SME sector and completing 32 investments to date.

About goetzpartners

goetzpartners is a leading independent European consulting company that combines M&A (mergers & acquisitions) advisory and management consulting under one roof. With this unique service offering goetzpartners advises companies along their whole value chain, thus creating sustainable value for them. The Group is represented with offices in Munich, Düsseldorf, Frankfurt, London, Madrid, Moscow, Paris, Prague, Shanghai and Zurich, and maintains international cooperation ventures. goetzpartners Management Consultants concentrates mainly on the fields of strategy, operational excellence, and business transformation. goetzpartners Corporate Finance focuses on M&A advisory services.

Contact:

goetzpartners
Manuela Nikui
Director Marketing/PR
Prinzregentenstr. 56
80538 Munich, Germany
Tel.: +49 89 29 07 25-117
Fax: +49 89 29 07 25-215
Email: nikui@goetzpartners.com
www.goetzpartners.com